

Axell Group, founded in 1933, is a family owned business and, as an integral logistics service provider, has been a reliable partner for many customers over the years, including large reputable retailers. The company, consisting of Axell Logistics and Axell Financial Services is located in the Netherlands and Poland. Axell Logistics, offers a wide range of logistics services such as transport, retail distribution, warehousing, contract logistics and fulfilment. In addition, Axell Financial Services provides payroll and financial administration services, and assists clients with the establishment of Polish companies.

Axell Group continuously strives to improve its services in order to fulfil its role as a business partner. Over 350 employees deliver top performance every day based on the core values as defined. The head office is located in Diessen, North Brabant. Axell Group intends to focus on further growing its services and optimizing and professionalizing its organization, including developing the real estate policy.

The management of the company is currently in the hands of Mrs. Henriëtte Timmermans, as 2nd generation. The family realizes that, in order to take the company to the next phase and further professionalize it, a new CEO with the right qualifications is needed who, together with the CFO, will take charge of Axell Group. The family will remain actively involved in the company as shareholders through the Supervisory Board to be formed.

Chief Executive Officer (CEO)

Making impact and connections as a leader with an entrepreneurial spirit

As CEO, together with the CFO, you are integrally responsible for the management of Axell Group and the company's results. Based on a clear mission and vision, you jointly define the strategy and translate it into the tactical policy and the operational organization. You have an eye for market and customer developments and translate these into the desired organizational model and service concepts. In doing so, you show yourself to be innovative and impactful.

You are the chairman of the management team and provide direct leadership to the Managing Directors of the various entities and the heads of staff. As a connecting, coaching and facilitating leader, you create the preconditions for them to perform and cooperate optimally while applying the Axell mindset: adding value together.

You initiate improvements in the efficiency and effectiveness of the company, using the knowledge and experience available. Together with your team, you provide a clear structure, unambiguous processes and KPI's, monitoring progress, discipline and performance. You have experience in leading different nationalities and you know how to nuance your communication. You convince based on results, rather than hierarchy.

Further professionalization will ensure more unified automation and work processes, optimally utilizing best practices. You have a clear vision for this and organize the necessary actions. Consultative selling is in your DNA, you understand what is essential and comprehend the customer requirements. Your commercial track record is evident from your experience within a value added services environment and with strategic customers.

Your experience

- Completed academic education at Business Administration or similar level
- Several years of experience as end responsible within a multi business unit company focused on value added services
- Management experience within an international context
- Experience with consultative selling on behalf of strategic accounts
- Proven track record in goal driven management
- Affinity with IT

- Excellent proficiency in the English language
- affinity with logistics

Your competencies

- Connective, coaching leader with an entrepreneurial spirit
- Excellent communicator with a convincing style
- Powerful change manager, brings structure and collaboration
- Conceptually strong
- Organizer, able to distinguish main and secondary issues, maintains overview and insight and gives direction
- Result driven and goal oriented
- Pragmatic, no-nonsense mentality
- Customer oriented

What Axell Group offers

- Family owned company
- International playing field
- Ready for the next phase

Interested?

If you recognize yourself in this profile and you are interested, please send your resume and motivation to: werving@kruger.eu stating CEO Axell Group.

For questions or additional information please contact Frank van der Hagen or Wouter van Tienhoven of Kruger at 010- 212 1922.

Closing date of this vacancy is February 8th 2023

An assessment can be part of this procedure.